

# Biomass SCO

Finland, Espoo, 26<sup>th</sup> September, 2011

## COCONUT SHELL.

We, company BIOCOM Partnership ID 23041542 Finland, hereby confirm with full legal corporate responsibility and authority, and knowledge of the penalty of perjury, confirm that we are ready, willing and able to arrange a sale of the following commodity with specifications and procedures noted. Information presented is true to the best of our knowledge and belief.

<b>Offer Date</b>	26 <sup>th</sup> of September 2011.	
<b>Validity time</b>	7 (seven) days from the date of issue	
<b>SCO Reference</b>	Issuer	BIOCOM Partnership, ID 23041542 Finland
	Ref.	To whom it might concern.
<b>Issuer</b>	Company; BIOCOM Partnership Address; P.O. Box 8 08201 Lohja ,Finland	Phone; + 358 400726653 Fax;+ 358 985657373 Email; biocom@biocom.fi Mr Keijo Kunttu
<b>Product</b>	Commodity	COCONUT SHELLS
	Origin	Ivory Coast
	Specification	Specification (Appendix).
	Packing	In Bulk
<b>Quantity</b>		20 000 metric tons, 10 % more or less at Seller's option, and/ + with monthly delivered as agreed
<b>Price Gross.</b>		The price is 86 EURO (eighty six), per metric ton. According Incoterms 2000
<b>Price Net.</b>		The price is 84 EURO (eighty four), per metric ton. According Incoterms 2000 .
<b>Delivery</b>	Place of Delivery	CIF – Any port of Northern Europe . ( Incoterms2000.)
	Date of Delivery	First shipment October 20 <sup>th</sup> 2011.
<b>Payment</b>	The currency to be used EURO.(European Union currency ) , € . The payment will be done by opening of documentary transferable letter of credit. The Letter of Credit submitted to (Governed by) UCP 500 The Buyer will notify the Seller about opening of the L/C during 1 day from the moment of opening. The documents referred to in the proceeding paragraph may be replaced by an equivalent electronic data interchange (EDI) message.	

<p><b>Other Conditions</b></p>	<p>This SCO supplements, is subject to and forms an integrated part of the ICC /500/600</p> <p>Issuer have rights to point any other them sub-companies or partners to be the Seller, at issuer´s choice.</p> <p>Date of payment L/C , FOB</p>												
<p><b>Procedure</b></p>	<ol style="list-style-type: none"> <li>1. The Seller/Issuer issues Soft Offer to the Representative of the Buyer.</li> <li>2. The Seller/Issuer will issue NCNDA/IMFPA to the Buyer and Buyer mustfull fill and completed all information with sign and seal NCDNA/IMFPA then send back to The Seller and possible intermediaries via E-mail</li> <li>3. The Seller issue FCO (Full corporate offer).</li> <li>4. The Seller/Issuer issues draft contract initials on every page, signs and seals and send it to the Buyer for Buyer's signature and seal (with amendments if any) then Buyer counters sign and seals the draft contract and sends to Seller via The Seller by E-mail.</li> <li>5. Buyer issue Irrevocable, Confirmed, Transferable / (none) and Operative LC (covering the total value charge of the first Shipment) to the Seller Nominated Banking Coordinates, within five (5) banking days.</li> <li>6. Buyer will make direct payment to Seller for each Shipment, within one (1)Banking days after receipt of the product under the agreed condition and after presentation of the accurate documents to the Buyer's Bank. Commission to the all accounts as per NCNDA/IMFPA against invoice (Within 24 hours.) Comissions to intermediaries ( Buyer side 50% / Seller side 50% ) , total 2 EURO per metric ton ,closed.</li> </ol>												
<p><b>Schedule</b></p>	<table border="1" data-bbox="628 1146 1209 1527"> <thead> <tr> <th>Year 2011</th> <th>Metric tons</th> </tr> </thead> <tbody> <tr> <td>October 20th</td> <td>20 000</td> </tr> <tr> <td>November</td> <td>Refer to master contract</td> </tr> <tr> <td>December</td> <td>Refer to master contract</td> </tr> <tr> <td><b>January 2012 &gt; December 2012.</b></td> <td><b>Refer to master contract</b></td> </tr> <tr> <td>Total</td> <td>300 000</td> </tr> </tbody> </table>	Year 2011	Metric tons	October 20th	20 000	November	Refer to master contract	December	Refer to master contract	<b>January 2012 &gt; December 2012.</b>	<b>Refer to master contract</b>	Total	300 000
Year 2011	Metric tons												
October 20th	20 000												
November	Refer to master contract												
December	Refer to master contract												
<b>January 2012 &gt; December 2012.</b>	<b>Refer to master contract</b>												
Total	300 000												



REFERENCES

Cde : Accord du devis  
 Devis : DR11-3456 révision 1  
 Reçu Rouen, le 05/09/11  
 Demandeur: M BRUTMAN Thierry  
 ClientID: COQUILLES DE NOIX DE COCO  
 Description:  
 Nature: BIO COMBUSTIBLE  
 Commentaire:



Rouen, le 13 septembre 2011

RAPPORT D'ESSAI  
 RN11-16556.001

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Paramètres	Unités	Résultats
<b>Humidité</b> (ISO 589 méthode C)	% (m/m)	11,0
<b>Masse Volumique apparente</b> (Méthode interne)	kg/m <sup>3</sup>	494
<b>Cendres (sur le produit sec)</b> (ISO 1171)	% (m/m)	0,6
<b>Matières Volatiles (sur le produit sec)</b> (ISO 562 adaptée)	% (m/m)	90,2
<b>Matières grasses brutes</b> (Règlement (CE) n°152/2009 Procédé B)	g/100 g	0,26
<b>CARBONE (1)</b> (Conductibilité thermique)	%	46,5
<b>AZOTE (1)</b> (Conductibilité thermique)	%	0,19
<b>HYDROGENE (1)</b> (Conductibilité thermique)	%	6,05
<b>OXYGENE (1)</b> (Coulométrie)	%	39,41
<b>Chlore total</b> (Calcination/Chromatographie ionique)	mg/kg	757
<b>Soufre total</b> (Calcination/Chromatographie ionique)	mg/kg	194
<b>Pouvoir Calorifique Supérieur (PCS)</b> (NF ISO 1928)		
Pouvoir Calorifique Supérieur (sur brut)	Cal/g	4257
Pouvoir Calorifique Supérieur (sur brut)	kJ/kg	17823
Pouvoir Calorifique Supérieur (sur sec)	Cal/g	4783
Pouvoir Calorifique Supérieur (sur sec)	kJ/kg	20026
<b>Pouvoir Calorifique Inférieur (PCI)</b> (NF ISO 1928)		
Pouvoir Calorifique Inférieur à volume constant (qv,net) (sur brut)	Cal/g	3899
Pouvoir Calorifique Inférieur à volume constant (qv,net) (sur brut)	kJ/kg	16324
Pouvoir Calorifique Inférieur à volume constant (qv,net) (sur sec)	Cal/g	4449

(1) Essai sous traité dans laboratoire SGS

(2) Essai sous traité dans un laboratoire partenaire

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Paramètres	Unités	Résultats
<b>Pouvoir Calorifique Inférieur (PCI)</b>		
(NF ISO 1928)		
Pouvoir Calorifique Inférieur à volume constant (qv,net) (sur sec)	kJ/kg	18626
Pouvoir Calorifique Inférieur à pression constante (qp,net) (sur brut)	Cal/g	3879
Pouvoir Calorifique Inférieur à pression constante (qp,net) (sur brut)	kJ/kg	16241
Pouvoir Calorifique Inférieur à pression constante (qp,net) (sur sec)	Cal/g	4431
Pouvoir Calorifique Inférieur à pression constante (qp,net) (sur sec)	kJ/kg	18550
<b>Cuivre</b> (ICP)	mg/kg	55
<b>Mercure</b> (AAVF Au)	mg/kg	<0,05
<b>Nickel</b> (ICP)	mg/kg	1,7
<b>Vanadium</b> (ICP)	mg/kg	<0,1
<b>Zinc</b> (ICP)	mg/kg	51
<b>d &gt; 40 mm</b> (Tamisage)	% (m/m)	< 0,1
<b>30 mm &lt; d &lt; 40 mm</b> (Tamisage)	% (m/m)	< 0,1
<b>20 mm &lt; d &lt; 30 mm</b> (Tamisage)	% (m/m)	9,0
<b>10 mm &lt; d &lt; 20 mm</b> (Tamisage)	% (m/m)	56,5
<b>5 mm &lt; d &lt; 10 mm</b> (Tamisage)	% (m/m)	28,9
<b>2,5 mm &lt; d &lt; 5 mm</b> (Tamisage)	% (m/m)	4,4
<b>1 mm &lt; d &lt; 2,5 mm</b> (Tamisage)	% (m/m)	0,8
<b>0,80 mm &lt; d &lt; 1 mm</b> (Tamisage)	% (m/m)	0,1
<b>0,50 mm &lt; d &lt; 0,80 mm</b> (Tamisage)	% (m/m)	0,1
<b>d &lt; 0,50 mm</b> (Tamisage)	% (m/m)	0,2

Remarques :

Carbone, azote, hydrogène, oxygène, chlore, soufre, matières grasses, masse volumique, métaux exprimés sur le produit brut.

Tamisage sur le produit tel quel, par voie sèche.

Résultats validés électroniquement par

**Yves CHENU**  
Responsable Projet

Tél : +33 2 35 07 91 77

Cette validation est une signature électronique, elle est réalisée conformément aux exigences du référentiel ISO 17025





**Specifications coconut shell**

The Fuel and its targeted chemical components shall approximately correspond to the specifications set forth in table No 1 below.

Component	Content	Rejected
Moisture	< 15 %	N/A
Caloric value	>17 Mj/Kg	N/A
Ash	< 6 %	N/A
Size	0 – 40 mm.	N/A

## Appendix : Contact Details

Contact Details	
<b>Contact details of the Issuer .</b>	
<b>Contractual &amp; operational :</b>	BIOCOM Partnership Mr.Keijo Kunttu Fax :+358 985657373 Direct phone : +358 400726653 keijo@biocom.fi
<b>Seller :</b>	TBMA
<b>Representative broker(s) :</b>	According the IMFPA