

Biomass SCO

Finland, Espoo, 26th September, 2011

COCONUT SHELL.

We, company BIOCOM Partnership ID 23041542 Finland, hereby confirm with full legal corporate responsibility and authority, and knowledge of the penalty of perjury, confirm that we are ready, willing and able to arrange a sale of the following commodity with specifications and procedures noted. Information presented is true to the best of our knowledge and belief.

Offer Date	26 th of September 2011.	
Validity time	7 (seven) days from the date of issue	
SCO Reference	Issuer	BIOCOM Partnership, ID 23041542 Finland
	Ref.	To whom it might concern.
Issuer	Company; BIOCOM Partnership Address; P.O. Box 8 08201 Lohja ,Finland	Phone; + 358 400726653 Fax;+ 358 985657373 Email; biocom@biocom.fi Mr Keijo Kunttu
Product	Commodity	COCONUT SHELLS
	Origin	Ivory Coast
	Specification	Specification (Appendix).
	Packing	In Bulk
Quantity	20 000 metric tons, 10 % more or less at Seller's option, and/ + with monthly delivered as agreed	
Price Gross.	The price is 86 EURO (eighty six), per metric ton. According Incoterms 2000	
Price Net.	The price is 84 EURO (eighty four), per metric ton. According Incoterms 2000 .	
Delivery	Place of Delivery	CIF – Any port of Northern Europe . (Incoterms2000.)
	Date of Delivery	First shipment October 20 th 2011.
Payment	The currency to be used EURO.(European Union currency) , € . The payment will be done by opening of documentary transferable letter of credit. The Letter of Credit submitted to (Governed by) UCP 500 The Buyer will notify the Seller about opening of the L/C during 1 day from the moment of opening. The documents referred to in the proceeding paragraph may be replaced by an equivalent electronic data interchange (EDI) message.	

<p>Other Conditions</p>	<p>This SCO supplements, is subject to and forms an integrated part of the ICC /500/600</p> <p>Issuer have rights to point any other them sub-companies or partners to be the Seller, at issuer's choice.</p> <p>Date of payment L/C , FOB</p>												
<p>Procedure</p>	<ol style="list-style-type: none"> 1. The Seller/Issuer issues Soft Offer to the Representative of the Buyer. 2. The Seller/Issuer will issue NCNDA/IMFPA to the Buyer and Buyer mustfull fill and completed all information with sign and seal NCDNA/IMFPA then send back to The Seller and possible intermediaries via E-mail 3. The Seller issue FCO (Full corporate offer). 4. The Seller/Issuer issues draft contract initials on every page, signs and seals and send it to the Buyer for Buyer's signature and seal (with amendments if any) then Buyer counters sign and seals the draft contract and sends to Seller via The Seller by E-mail. 5. Buyer issue Irrevocable, Confirmed, Transferable / (none) and Operative LC (covering the total value charge of the first Shipment) to the Seller Nominated Banking Coordinates, within five (5) banking days. 6. Buyer will make direct payment to Seller for each Shipment, within one (1)Banking days after receipt of the product under the agreed condition and after presentation of the accurate documents to the Buyer's Bank. Commission to the all accounts as per NCNDA/IMFPA against invoice (Within 24 hours.) Comissions to intermediaries (Buyer side 50% / Seller side 50%) , total 2 EURO per metric ton ,closed. 												
<p>Schedule</p>	<table border="1" data-bbox="628 1144 1209 1525"> <thead> <tr> <th>Year 2011</th> <th>Metric tons</th> </tr> </thead> <tbody> <tr> <td>October 20th</td> <td>20 000</td> </tr> <tr> <td>November</td> <td>Refer to master contract</td> </tr> <tr> <td>December</td> <td>Refer to master contract</td> </tr> <tr> <td>January 2012 > December 2012.</td> <td>Refer to master contract</td> </tr> <tr> <td>Total</td> <td>300 000</td> </tr> </tbody> </table>	Year 2011	Metric tons	October 20th	20 000	November	Refer to master contract	December	Refer to master contract	January 2012 > December 2012.	Refer to master contract	Total	300 000
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Total	300 000												



REFERENCES

Cde : Accord du devis
Devis : DR11-3456 révision 1
Reçu Rouen, le 05/09/11
Demandeur: M BRUTMAN Thierry
ClientID: COQUILLES DE NOIX DE COCO
Description:
Nature: BIO COMBUSTIBLE
Commentaire:



Rouen, le 13 septembre 2011

RAPPORT D'ESSAI
RN11-16556.001

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Paramètres	Unités	Résultats
Humidité (ISO 589 méthode C)	% (m/m)	11,0
Masse Volumique apparente (Méthode interne)	kg/m ³	494
Cendres (sur le produit sec) (ISO 1171)	% (m/m)	0,6
Matières Volatiles (sur le produit sec) (ISO 562 adaptée)	% (m/m)	90,2
Matières grasses brutes (Règlement (CE) n°152/2009 Procédé B)	g/100 g	0,26
CARBONE (1) (Conductibilité thermique)	%	46,5
AZOTE (1) (Conductibilité thermique)	%	0,19
HYDROGENE (1) (Conductibilité thermique)	%	6,05
OXYGENE (1) (Coulométrie)	%	39,41
Chlore total (Calcination/Chromatographie ionique)	mg/kg	757
Soufre total (Calcination/Chromatographie ionique)	mg/kg	194
Pouvoir Calorifique Supérieur (PCS) (NF ISO 1928)		
Pouvoir Calorifique Supérieur (sur brut)	Cal/g	4257
Pouvoir Calorifique Supérieur (sur brut)	kJ/kg	17823
Pouvoir Calorifique Supérieur (sur sec)	Cal/g	4783
Pouvoir Calorifique Supérieur (sur sec)	kJ/kg	20026
Pouvoir Calorifique Inférieur (PCI) (NF ISO 1928)		
Pouvoir Calorifique Inférieur à volume constant (qv,net) (sur brut)	Cal/g	3899
Pouvoir Calorifique Inférieur à volume constant (qv,net) (sur brut)	kJ/kg	16324
Pouvoir Calorifique Inférieur à volume constant (qv,net) (sur sec)	Cal/g	4449

(1) Essai sous traité dans laboratoire SGS

(2) Essai sous traité dans un laboratoire partenaire

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Membre du groupe SGS (SGS SA)
Siège social : 7, rue Jean Mermoz - ZI Saint Guénault - 91080 Courcouronnes - SAS au capital de 200 000 EUR - Identification 393 312 913 RCS - NAF 743B

Paramètres	Unités	Résultats
Pouvoir Calorifique Inférieur (PCI)		
(NF ISO 1928)		
Pouvoir Calorifique Inférieur à volume constant (qv,net) (sur sec)	kJ/kg	18626
Pouvoir Calorifique Inférieur à pression constante (qp,net) (sur brut)	Cal/g	3879
Pouvoir Calorifique Inférieur à pression constante (qp,net) (sur brut)	kJ/kg	16241
Pouvoir Calorifique Inférieur à pression constante (qp,net) (sur sec)	Cal/g	4431
Pouvoir Calorifique Inférieur à pression constante (qp,net) (sur sec)	kJ/kg	18550
Cuivre (ICP)	mg/kg	55
Mercure (AAVF Au)	mg/kg	<0,05
Nickel (ICP)	mg/kg	1,7
Vanadium (ICP)	mg/kg	<0,1
Zinc (ICP)	mg/kg	51
d > 40 mm (Tamisage)	% (m/m)	< 0,1
30 mm < d < 40 mm (Tamisage)	% (m/m)	< 0,1
20 mm < d < 30 mm (Tamisage)	% (m/m)	9,0
10 mm < d < 20 mm (Tamisage)	% (m/m)	56,5
5 mm < d < 10 mm (Tamisage)	% (m/m)	28,9
2,5 mm < d < 5 mm (Tamisage)	% (m/m)	4,4
1 mm < d < 2,5 mm (Tamisage)	% (m/m)	0,8
0,80 mm < d < 1 mm (Tamisage)	% (m/m)	0,1
0,50 mm < d < 0,80 mm (Tamisage)	% (m/m)	0,1
d < 0,50 mm (Tamisage)	% (m/m)	0,2

Remarques :

Carbone, azote, hydrogène, oxygène, chlore, soufre, matières grasses, masse volumique, métaux exprimés sur le produit brut.

Tamisage sur le produit tel quel, par voie sèche.

Résultats validés électroniquement par

Yves CHENU
Responsable Projet

Tél : +33 2 35 07 91 77

Cette validation est une signature électronique, elle est réalisée conformément aux exigences du référentiel ISO 17025





Specifications coconut shell

The Fuel and its targeted chemical components shall approximately correspond to the specifications set forth in table No 1 below.

Component	Content	Rejected
Moisture	< 15 %	N/A
Caloric value	>17 Mj/Kg	N/A
Ash	< 6 %	N/A
Size	0 – 40 mm.	N/A

Appendix : Contact Details

Contact Details	
Contact details of the Issuer .	
Contractual & operational :	BIOCOM Partnership Mr.Keijo Kunttu Fax :+358 985657373 Direct phone : +358 400726653 keijo@biocom.fi
Seller :	TBMA
Representative broker(s) :	According the IMFPA